

# BESPOKE SERVICES

THINKPROPERTYCO.COM



 COLLINGWOOD
 EAST MELBOURNE
 NORTHCOTE
 ABBOTSFORD
 FITZROY
 FITZROY NORTH
 CLIFTON HILL
 CARLTON
 CARLTON NORTH
 PARKVILLE

 GLEN IRIS
 SOUTH YARRA
 SOUTH MELBOURNE
 PORT MELBOURNE
 MALVERN EAST
 PRAHRAN
 NORTH MELBOURNE
 RICHMOND

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### ABOUT THINK PROPERTY

As industry leaders in Property Management, with more than 30 plus years' experience, we have an in-depth knowledge of the areas we serve in the Melbourne market. We are a family owned and run business and our vision is to be the agency of choice. We seek to make a difference by turning positive customer experiences into longstanding relationships. For us, it's about being exceptional at what we do in the eyes of our clients, by providing them with an invaluable service.



#### WHAT WE DO

The sole aim of our business is to maximise the value of our client's investments whilst delivering an outstanding experience. At Think Property & Co. we are seasoned professionals, providing a bespoke Property Management and Sales service for our clients.

#### VISION

Our vision is to be the Property Management agency of choice in Melbourne across the demographics and neighbourhoods we serve.

#### SERVICES

We pride ourselves on delivering a bespoke service tailored to meet the needs of our clients. Our range of services is designed to assist our clients to realise their financial goals, protect the future sales value and maximise the return on their investment. TRANSFER OF MANAGEMENT FOR YOUR PROPERTY

Did you know that if you're not happy with your current real estate agent you can transfer the management at any time at no cost? It doesn't matter if the property is a fixed term or monthly tenancy, we can arrange the transfer for you - it's what we do every day!

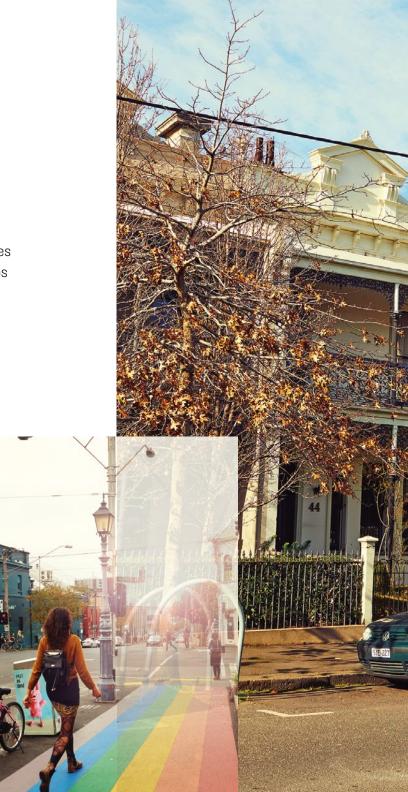
#### MATCHING PEOPLE TO PROPERTIES

We match people to homes they love and to their ideal lifestyles, assisting with both fully furnished and unfurnished properties. We professionally qualify all applicants in a timely manner to ensure the shortest possible vacancy window for clients, through our full Property Management and Let-Only services.



#### END-TO-END MANAGEMENT OF PROPERTIES

We enjoy taking all the stress and hard work out of being a landlord focusing to meet our clients expectations, to ensure the long-term success of the tenancy. We have found that managed tenancies last longer on average, we actively build relationships to ensure an enjoyable experience for all. Our fully managed service enables us to keep you updated with how your investment is being maintained and ensuring the property is within good repair.





#### **LEASING PROPERTIES**

We save you time, energy and effort by minimising your vacancy period through tapping into our database of qualified tenants, utilising our industry knowledge and positioning the property at the appropriate rental level.

#### **PROPERTY INSPECTIONS**

Biannually we personally inspect and provide recommendations for maintaining your property, which will also serve to protect the future rental and sales value. We provide clients with written reports and photographs and if you'd like you can choose to attend the inspection with us.

## COST EFFECTIVE REPAIRS AND MAINTENANCE

Our reputable networks of qualified suppliers take care of routine and day-to-day repairs with minimum disruption to your tenant. Our long-term relationships and service level agreements ensure a high quality of workmanship, which is cost effective.

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#### **EMERGENCY RESPONSE**

We're on hand to take care of the unexpected – so you don't have too. Our emergency response service means that we provide 24 hours a day seven days a week support.

#### LET-ONLY SERVICE

We can provide a let-only service where we match and secure the ideal tenant to a home they love, including all preparation of documents and handover for our clients to self manage.

#### **PROPERTY CONCIERGE**

Our property concierge concept has been developed to provide services to suit the needs of our clients. This captures a wide variety of services including a fully furnished check in, interior design and styling advice to increase rental value, or even co-creating an investment strategy with clients. A popular service where we reposition and transform our clients dormant property into a reinvigorated home, complete with a new tenant and suitable return.







#### **PROPERTY HEALTH CHECK**

We help clients to realise their property goals and maximise the return on their investment. The program enables our clients to accrue a budget which is used to cover future investment upgrades, that ensures the asset is kept at its best, allowing for appropriate positioning in a changing market.

#### **PROPERTY APPRAISAL**

We offer a free no obligation service, providing clients with the current market appraisal for their home and or investment. We advise our clients on every aspect of selling or leasing their property whilst sharing our insights, current market trends and information.

#### **PROPERTY SALES**

Selling a property can be stressful but it doesn't need to be. The Think Property & Co. team is there to guide and assist you, as we know your property inside and out we are the best people to deliver a brilliant result for your sale.

#### **BUYERS ADVOCATE**

Given that we live and breathe the neighbourhoods we serve, we are in the perfect position to source and match clients to their next investment.

#### **OUR STOMPING GROUND**

Our vision is to be the Property Management agency of choice in Melbourne across the demographics and neighbourhoods we serve. Each neighbourhood we service has a unique and vibrant character, featuring the city's most sought after stores, restaurants and bistros, situated within easy distance of its luscious parklands and iconic haunts.

Our hood includes Collingwood, East Melbourne and Northcote along with inner-city neighbourhoods Abbotsford, Fitzroy, Fitzroy North, Clifton Hill through to Carlton, Carlton North and Parkville. If you're outside of these neighbourhoods there's no need to worry, we'll come to you as we're prepared to go wherever our clients need us to be.

#### WHERE IS OUR OFFICE LOCATED

We like to do things differently, so you won't find us on every high street, but you will find us available online seven days a week and via mobile. We are always available to meet in person, please give us a call or drop in for a coffee and a chat at our office on Little Oxford Street in Collingwood – we'd love to see you.



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#### **Randal Sharp**

Randal is the driving force behind Think Property & Co., a true entrepreneur setting the benchmark for outstanding customer delivery. His relentless work ethic and long term relationships with investors and tenants alike has seen him develop a strong loyal following for more than 22 years. The key to his success is in his property management expertise and being at the for front of an ever changing, dynamic industry. With an unwavering focus and commitment, Randal assists in ensuring his client's needs are centric to how the business operates.

#### Martine Bannister

Martine is well-known for embracing change. Forward-thinking, innovative attitude means Martine is renowned for her honesty, down to earth, ethical approach. Prior to founding Think Property & Co., Martine was a partner in a successful real estate company where she led a team of more than 15 property managers, servicing three offices and overseeing more than 2000 properties. She brings with her a wealth of experience, contacts and a spotless track record; Martine is the absolute best in the business with the knowledge and brains to back it up.

## Think Property BESPOKE SERVICES &CO